United Kingdom | Real Estate | REITs | AEWU LN | Market Cap £173.8m | 23 October 2025^

## BUY

**IN** Brief

Target Price 115.0p Share price 109.6p at close on 22/10/2025

\*Corporate Broking Client of Panmure Liberum

# **AEW UK REIT\***

# Q3 NAV: Strong total return trajectory



Tim Leckie Research Analyst +44 (0)20 7886 2748 tim.leckie@panmureliberum.com

AEWU reported a further increase in NAV and strong quarterly earnings, highlighting continued portfolio resilience and effective asset management. EPRA NAV per share rose 0.2% q/q to 109.09p, delivering a 2.04% total return, ahead of the MSCI Quarterly Index (c.0.8%). The quarterly EPRA EPS of 2.19p (+27% q/q) again fully covers the 2.0p dividend, now maintained for 40 consecutive quarters, implying a 7.3% yield at quarter-end. AEWU remains one of the few UK REITs delivering consistent NAV accretion and total returns, justifying its premium rating.

# Portfolio performance: steady like-for-like gains driven by Industrials and Retail Warehouses

AEWU achieved its seventh consecutive quarter of like-for-like valuation growth, with the portfolio up 0.11% q/q (+6.05% y/y for Industrials). Sector gains were led by Industrials (+2.2%) and Retail Warehouses (+1.2%), offsetting weaker Offices (-4.8%). The quarter saw several material lettings and rent reviews, notably ROM Group at Brightside Lane (Sheffield), which added £155k of annualised rent and drove a 21.5% uplift in asset value. The portfolio's NIY of 8.06% and reversionary yield of 8.84% underline substantial embedded growth potential.

# Earnings momentum supported by capital deployment and cost discipline

The Company remains close to fully invested, with only c.£5.8 m available capital at quarter-end (excl. a £5 m liquidity buffer). Lower void and bad-debt costs continue to support robust earnings, while completed asset management initiatives added £354k of annualised rent during the quarter. AEWU's low fixed debt cost (2.96%) until May 2027 and LTV of 25.2% provide both stability and headroom for selective acquisitions or refurbishment-led growth.

### Market recognition and valuation

AEWU remains one of the few UK REITs delivering consistent NAV accretion and total returns ahead of their cost of capital. The combination of high-income yield, low gearing, fixed debt cost, and active management underpins an attractive risk-adjusted total return profile. AEWU's shares ended the quarter at 109.0p, trading broadly at par to NAV after several instances of a premium.

### **Next events**

n.a. n.a.

#### Stock performance



#### Summary financials & valuation (£m)

#### Calendar year EV (CY) 24A 25E 26E 27E Market Cap 174 174 174 174 Net Debt/(Cash) 36 31 29 28 210 205 203 202 Valuation (CY) 24A 25F 26F 27F Prem/Disc (%) (8.7)(6.0)(6.0)(6.0)Div Yield (%) 7.3 7.3 7.3 7.3 P/E(x)13.3 13.5 13.7 14.2 EV/EBITDA (x) 14.5 14.5 14.5 14.4

#### Financial year (March year end)

Financials (FY)	25A	26E	27E	28E
Recurring PBT	13.5	12.7	12.7	12.1
FD EPS (p)	8.5	8.0	8.0	7.6
DPS (p)	8.0	8.0	8.0	8.0
NAV per share (p)	110.1	120.4	125.3	129.5
Tot Ret % (NAV + Divi)	15.0	16.6	10.7	9.7
Net Debt/(Cash)*	32.0	31.1	28.8	27.8
Net Debt*/EBITDA (x)	2.2	2.2	2.1	2.0
Net LTV (%)	16.0	14.4	13.0	12.2

Source: Panmure Liberum, Bloomberg All numbers are on a post IFRS 16 basis unless stated. \* Including leases. \*\* Excluding leases

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# **AEW UK REIT** 23 October 2025

With NAV and income growth continuing to outperform the wider UK diversified REIT sector, we see scope for the shares to command a sustained premium rating.

# Financial model

Figure 1: Income statement (£m)				
March year-end	2024A	2025A	2026E	2027E
Rental Income	19.9	18.8	19.0	19.1
Property operating expenses	(2.9)	(2.4)	(2.6)	(2.6)
Net rental income	19.9	18.8	18.8	18.9
Other income	3.3	2.6	2.6	2.6
Operating Costs	(5.6)	(2.8)	(3.6)	(3.6)
Management fees	(1.4)	(1.4)	(1.5)	(1.5)
Underlying EBITDA	13.3	14.8	13.9	14.0
Net interest expense	(1.7)	(1.3)	(1.3)	(1.3)
Recurring PBT	11.6	13.5	12.7	12.7
FX and other exceptionals	0.0	0.0	0.0	0.0
Realised gain / (loss) on disposal of investments	1.8	3.2	0.0	0.0
Unrealised gain / (loss) on investments	(4.3)	6.9	(1.4)	4.2
Profit Before Tax	(1.7)	(1.3)	(1.3)	(1.3)
Income tax	(0.0)	0.0	0.0	0.0
Net Income	9.0	24.4	11.3	16.9
Underlying EPS (basic) (p)	7.3	8.5	8.0	8.0
Underlying EPS (basic) growth (%)	28.0	17.2	(6.5)	0.3
Underlying EPS (diluted) (p)	7.3	8.5	8.0	8.0
Underlying EPS (diluted) growth (%)	28.0	17.2	(6.5)	0.3
DPS (Ordinary) (p)	8.0	8.0	8.0	8.0
DPS (Total) (p)	8.0	8.0	8.0	8.0
Dividend growth (%)	0.0	0.0	0.0	0.0
Dividend cover (x)	0.9	1.1	1.0	1.0
* No. of shares (year end) (m)	158.4	158.4	158.4	158.4
TER (%)	4.3	2.4	2.7	2.6

Source: Panmure Liberum

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Figure 2: Cash flow statement (£m)				
March year-end	2024A	2025A	2026E	2027E
Net income	9.1	24.4	11.3	16.9
Unrealised movement on investment assets	4.4	(6.9)	1.4	(4.2)
Realised gain on investment assets	(1.8)	(3.2)	0.0	0.0
Net financial expenses	1.8	1.3	1.3	1.3
Changes in working capital	(1.6)	(6.9)	0.0	0.0
Other adjustments	0.0	0.0	0.0	0.0
Cash flow from operating activities	11.8	8.6	13.9	14.0
Investments	(25.1)	(13.3)	(1.1)	(1.1)
Disposals	24.5	33.9	0.0	0.0
Capex	0.0	0.0	(0.3)	(0.3)
Other income distributions from investments	0.0	0.6	1.0	1.0
Cash flow from investing activities	(0.6)	21.2	(0.3)	(0.3)
Net proceeds from share issue	0.0	0.0	1.0	1.0
Debt drawdown / repayment	0.0	0.0	0.5	0.5
Interest expense	(1.6)	(2.6)	(8.0)	(8.0)
Dividend	(12.4)	(12.7)	(12.7)	(12.1)
Total Financing Cash Flow	(14.0)	(15.3)	(12.0)	(11.4)
Net cash flow	(2.8)	14.6	1.7	2.3
Total cash at the start of the period	14.3	11.5	26.1	27.7
Total cash at the end of the period	11.5	26.1	27.7	30.0

Source: Panmure Liberum

# **AEW UK REIT** 23 October 2025

Figure 3: Balance sheet (£m)				
March year-end	2024A	2025A	2026E	2027E
Investment Portfolio	207.1	200.4	215.8	221.3
Other receivables	13.9	13.2	13.2	13.2
Cash	11.4	27.8	27.7	30.0
Other assets	0.0	0.0	0.0	0.0
Total Assets	232.4	241.4	256.7	264.5
Other current liabilities	(9.8)	(7.1)	(7.1)	(7.1)
Long Term Debt	(59.7)	(59.8)	(58.8)	(58.8)
Total liabilities	(69.7)	(67.0)	(66.0)	(66.0)
Capital & Reserves	147.6	147.6	147.6	147.6
Retained gain / (loss)	15.1	26.8	43.1	50.9
Equity attributable to owners of the company	162.8	174.4	190.7	198.5
Net Assets	162.8	174.4	190.7	198.5
NAV per share (p)	102.7	110.1	120.4	125.3
EPRA NAV adjustments	0.0	0.0	0.0	0.0
EPRA NAV	162.8	174.4	190.7	198.5
EPRA NAV per share	102.7	110.1	120.4	125.3
Tot Ret % (NAV + Divi) (%)	5.2	15.0	16.6	10.7
Net debt / (cash)	48.3	32.0	31.1	28.8
Net LTV (%)	23.3	16.0	14.4	13.0
Gearing (Net Debt / NAV)	0.3	0.2	0.2	0.1

Source: Panmure Liberum

#### AEW UK REIT 23 October 2025

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23-Oct-25	AEW UK REIT	1, 2, 4, 9	https://research.panmureliberum.com/company/4

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Energy Transition & Infrastructure
Shonil Chande
+44 (0) 20 3100 2259
shonil.chande@panmureliberum.com
Investment Funds

callum.stokeld@panmureliberum.com

Building Building Materials, Equipment Hire &

adrian.kearsey@panmureliberum.com

+44 (0)20 7886 2765 kate.middleton@panmureliberum.com

**Business Services** 

Support Services & Special Situations

Joe Brent

+44 (0)20 3100 2272

joe.brent@panmureliberum.com Joe Walker

+44 (0)20 7886 2650

joe.walker@panmureliberum.com

+44 (0)20 3100 2278

sanjay.vidyarthi@panmureliberum.com

andy.smith@panmureliberum.com

Consumer

Consumer Goods

+44 (0)20 3100 2197

anubhav.malhotra@panmureliberum.com

Retail Ben Hunt

+44 (0)20 7886 2766 ben.hunt@panmureliberum.com

Roving

Wayne Brown +44 (0) 20 3100 2082

wayne.brown@panmureliberum.com Tobacco

Rae Maile

+44 (0)20 7886 2860

rae.maile@panmureliberum.com

**Financials** 

Financial & Professional Services

rae.maile@panmureliberum.com

Ross Luckman

ross.luckman@panmureliberum.com Insurance

**Abid Hussain** +44 (0)20 7886 2757

abid.hussain@panmureliberum.com

Healthcare

Seb Jantet

+44 (0) 20 3100 2047 seb.jantet@panmureliberum.com **Dr Julie Simmonds** 

+44 (0)20 7886 2743

julie.simmonds@panmureliberum.com

Industrials

Alexandro da Silva O'Hanlon

+44 (0)20 3100 2268 alex.ohanlon@panmureliberum.com Oliver Swift

+44 (0)20 7886 2533

oliver.swift@panmureliberum.com

Leisure & Travel Leisure Anna Barnfather

+44 (0)20 3100 2176

anna.barnfather@panmureliberum.com

**Real Estate** 

**Bjorn Zietsman** 

+44 (0)20 3100 2067 bjorn.zietsman@panmureliberum.com

Tim Leckie

+44 (0)20 3100 2268

tim.leckie@panmureliberum.com

Resources

Mining & Commodities

Duncan Hay +44 (0)20 7886 2562 duncan.hay@panmureliberum.com

Tom Price

+44 (0) 203 100 2085

tom.price@panmureliberum.com

Oil & Gas

Ashley Kelty

+44 (0)20 7886 2510 ashley.kelty@panmureliberum.com

Strategy, Economics & ESG Joachim Klement

+44 (0)20 3100 2073 joachim.klement@panmureliberum.com

Susana Cruz +44 (0) 203 100 2277

susana.cruz@panmureliberum.com

**Economics** 

Simon French (Head of Research)

+44 (0)20 3100 2268

simon.french@panmureliberum.com

Technology & Media Andrew Ripper

+44 (0)20 3100 2086

andrew.ripper@panmureliberum.com

Harvey Robinson

+44 (0)20 7886 2744

harvey.robinson@panmureliberum.com **Johnathan Barrett** +44 (0)20 7886 2974

johnathan.barrett@panmureliberum.com Sean Kealy +44 (0)20 7886 2726

sean.kealy@panmureliberum.com

Transport

Gerald Khoo +44 (0)20 3100 2195

gerald.khoo@panmureliberum.com

**Marcio Remedios** 

+44 (0)20 3100 2033 marcio.remedios@panmureliberum.com

Connie Owens

+44 (0)20 3100 2021 connie.owens@panmureliberum.com **Equity Sales – London** 

David Parsons (Head of Equities)

+44 (0)20 3100 2125

david.parsons@panmureliberum.com **Guy Froud (Head of Sales)** +44 (0)20 3100 2242

guy.froud@panmureliberum.com

Joel Knight +44 (0)20 3100 2030

joel.knight@panmureliberum.com

Oliver Houghton +44 (0)20 3100 2129

oliver.houghton@panmureliberum.com

Paras Amlani

+44 (0)20 3100 2113

paras.amlani@panmureliberum.com

### **Specialist Sales**

Real Estate

John Mozley +44 (0)20 3100 2115

john.mozley@panmureliberum.com

Resources

Simon Fickling +44 (0)20 3100 2112 simon.fickling@panmureliberum.com

Healthcare

Dr David Cox

+44 (0)20 7886 2750 david.cox@panmureliberum.com

### Equity Sales - New York

Julian Plant (CEO - USA)

+1 212 596 4824 julian.plant@panmureliberum.com

Tony Beckett

+1 212 596 4807

tony.beckett@panmureliberum.com
Edward Husband

+1 212 596 4841

edward.husband@panmureliberum.com

Sales Trading

Ben McCorkill +44 (0)20 7886 2734

+44 (0) 20 3100 2062

Justin Lindop +44 (0)20 7886 2699

mark.ohara@panmureliberum.com

Michael Janes (Head of Investment

+44 (0)20 7886 2716 christopher.lloyd@panmureliberum.com Ben Fuller (Head of Investment Funds

+44 (0) 20 7886 2643

**Trading** 

+44 (0)20 7886 2656 james.perry@panmureliberum.com Charles Borman

+44 (0)20 3100 2205

+44 (0) 20 7886 2697

dan.brown@panmureliberum.com Fletcher Francis

+44 (0) 20 7886 2647 fletcher.francis@panmureliberum.com James Bastick

+44 (0) 20 7886 2739

james.bastick@panmureliberum.com

Anita Surana

+44 (0)20 7886 2695

anita.surana@panmureliberum.com

**Christopher Cooper** +44 (0) 20 3100 2258

christopher.cooper@panmureliberum.com Regional Distribution

James Roberts

+44 (0)20 3100 2114

james.roberts@panmureliberum.com Francesca Hayward +44 (0)2078 862 912

francesca.hayward@panmureliberum.com

**Investment Funds** 

Joseph Yendell

+44 (0)20 7886 2727 joe.yendell@panmureliberum.com James Shields

+44 (0) 20 3100 2266

james.shields@panmureliberum.com

Rachel Martin +1 212 596 4814

rachel.martin@panmureliberum.com

matthew.hudson@panmureliberum.com

ross.mccnally@panmureliberum.com

arthur.pyott@panmureliberum.com

brian.mccann@panmureliberum.com

**Hugo Hewitt** 

Matthew Hudson +44 (0) 20 3100 2063

+44 (0)20 7886 2693

**US Sales Trading** 

Arthur Pyott +1 212 596 4842

Brian McCann

Ross McNally

+44 (0)20 7886 2704 hugo.hewitt@panmureliberum.com

Adam Howson (Head of Execution) +44 (0)20 7886 2738 adam.howson@panmureliberum.com Mark Taylor +44(0) 20 7886 2696 mark.taylor@panmureliberum.com

ben.mccorkill@panmureliberum.com David Thompson

david.thompson@panmureliberum.com

justin.lindop@panmureliberum.com

Mark O'Hara +44 (0) 20 3100 2061

**Investment Funds** 

Funds, Sales & Execution) +44 (0)20 7886 2649

michael.janes@panmureliberum.com Christopher Lloyd (Head of VCT)

Trading)

ben.fuller@panmureliberum.com

James Perry (Head of Trading)

charlie.borman@panmureliberum.com Daniel Brown

Justin York (Sales Trader)

+44 (0)20 7886 2705

+44 (0)20 7886 2707 justin.york@panmureliberum.com Lewis Brennan

+44 (0)20 7886 2644 lewis.brennan@panmureliberum.com Paul Nolan

paul.nolan@panmureliberum.com

+44 (0)20 3100 2205

+44 (0)20 7886 2654

+44 (0)20 7886 2717

james.cass@panmureliberum.com

Marco Varani

Paul Corney +44 (0)20 7886 2736 paul.corney@panmureliberum.com

Peter Jennings +44 (0) 20 3100 2207

peter.jennings@panmureliberum.com
Lee Hales +44 (0)20 7886 2652

lee.hales@panmureliberum.com STX 77440

+44 (0)20 3100 2200

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Research

**Alternatives** 

Callum Stokeld

+44 (0)20 7886 2762

Housebuilders

Adrian Kearsey +44 (0)20 7886 2763

Kate Middleton

Sanjay Vidyarthi

Andy Smith +44 (0)20 3100 2268

Anubhav Malhotra

Rae Maile +44 (0)20 7886 2860

+44 (0)20 7886 2532

**Investor Relations** 

Sarah Downing (Head of Investor Relations) +44 (0)20 7886 2910 sarah.downing@panmureliberum.com

Jodi Hutchins +44 (0)20 7886 2953 jodi.hutchins@panmureliberum.com

Panmure Liberum Limited / Ropemaker Place, Level 12, 25 Ropemaker Street, London, EC2Y 9LY / T +44 (0)20 3100 2000 / F +44 (0)20 3100 2299 /